



FULSHEAR DEVELOPMENT CORPORATION

A Type "B" Economic Development Sales Tax Corporation

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Fulshear, Texas 77441
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Meeting Minutes
April 15, 2019
6:30 PM

Board Members Present: Wes Wauson, Mike Hopfe, Stacy Mangum, Carol Riggs, Ray Kerlick, Don McCoy (ex-officio)
Board Members Absent: Recie Medlock, Tommy Kuykendall
Staff & Council Liaison: Angela Fritz, Chandler Marks, Councilmember Lisa Kettler Martin, Felix Vargas (security)
Attendees: Kaye Kahlich, Rachelle Kanak

1. Call to Order.

There being a quorum of the Board present, Wes Wauson, President, called the meeting to order at 6:31 p.m.

2. Citizen's Comments.

None.

3. Consideration of and possible action on minutes of the Corporation for the March 18, 2019 Regular Meeting.

Motion to approve the minutes as presented – Mangum; Second – Kerlick
Ayes: 6 Nays: 0 Abstentions: 0

4. Consideration of and possible action on financials and payables for the Corporation for the period ending February 28, 2018.

Ms. Fritz presented a summary of the EDC Sales Tax report, financials, and payables. The board discussed reviewing sales tax trends over longer periods of time (quarter over quarter for example instead of month over month) in order to have a better idea of patterns/trends.

Motion to approve the payables presented for February in the amount of \$13,510.06 – Kerlick; Second – Riggs
Ayes: 6 Nays: 0 Abstentions: 0

5. Consideration of and possible action on 2019-2020 Fort Bend County marketing program participation

Ms. Fritz introduced Ms. Rachele Kanak of the Greater Fort Bend Economic Development Council, and provided an overview of the City's participation in the collaborative program at the program's oversight board level. Ms. Kanak then provided an overview of the program work to-date, and direction for its upcoming fiscal year. The Board discussed the program and its goals/tactics, and posed questions for Ms. Kanak regarding same.

Motion to approve continued participation in the program as recommended, in the amount of \$6,250.00 for 50% of Fulshear's participation at the Program Oversight Board level – Hopfe; Second – Kerlick

Ayes: 6 Nays: 0 Abstentions: 0

6. Economic Development update including:

- a) City and Economic Development Projects
- b) Certificates of Occupancy
- c) Conferences and Meetings Attended
- d) Upcoming Meetings and Events
- e) Business Contacts and Announcements
- f) Legislative Updates
- g) Economic Indicators

Ms. Fritz provided an overview of ongoing projects and initiatives. Mr. Marks provided an overview of business contacts underway, regarding the pilot local business awareness and support program.

Not an Action Item

7. Review and discuss items related to Fiscal Year 2019-2020 budget development:

- 1) CIP projects update
- 2) Potential FY 2020 projects and priorities
- 3) Administrative Services Agreement and Associated Economic Development Department Budget
- 4) Texas Heritage Parkway commitment

Ms. Fritz provided an overview of budget development underway. Discussion ensued among the board.

Not an Action Item

8. Announcements

Mr. Wauson reminded those members of the Board who are interested in serving after their current terms expire, of the need to reapply.

Mr. McCoy said that the Relocation Guide by the Fulshear-Katy Area Chamber of Commerce has just been released, and also that the Chamber now has an app. He also said that Dustin Reid, CIMA will be the speaker at the Chamber's monthly member meeting in May, and the Chamber has facilitated the purchase of a collaborative ad on a billboard on FM 359 north of the City to promote certain local businesses that bought in to participate.

9. Adjournment

Motion to adjourn – Kerlick @ 8:13 p.m.; Second – Mangum

Ayes: 6 Nays: 0 Abstentions: 0

Passed and approved this 20 day of May, 2019.



~~Carol Riggs, Secretary~~ *Stacy Mangum*
Fulshear Development Corporation



John W. Wauson, President
Fulshear Development Corporation